

## **USDA Foreign Agricultural Service**

# **GAIN Report**

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# Vietnam Grain and Feed Weekly Rice Update 2004

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**Report Highlights:** Vietnam rice exporters and Government authorities are struggling to balance their export and domestic need in a market, which appears to have a shortage of export-quality rice to fulfill signed contracts. Reportedly, rice stocks are also flowing, in increasing amounts, across the border to China.

Includes PSD Changes: No Includes Trade Matrix: No Unscheduled Report Ha Noi [VM1] [VM]

## **Indicative price (Week ending Mar. 12, 2004)**

Vietnam rice export prices (FOB basis) for various grades

| Grade    |     |     |     |     |     |     |     | Period Averages |          |
|----------|-----|-----|-----|-----|-----|-----|-----|-----------------|----------|
| % Broken | #1  | #2  | #3  | #4  | #5  | #6  | #7  | Current         | Previous |
|          |     |     |     |     |     |     |     | Average         | (Mar.5)  |
| 5        | 212 | 212 | 215 | 215 | 217 | 218 | 218 | 215.29          | 211.43   |
| 10       | 208 | 208 | 210 | 210 | 212 | 215 | 215 | 211.14          | 207.42   |
| 15       | 205 | 205 | 206 | 206 | 208 | 210 | 210 | 207.14          | 204.00   |
| 25       | 202 | 202 | 202 | 202 | 204 | 205 | 205 | 203.14          | 200.57   |

Source: Average indicative prices from exporters

Although more than 50% of the Winter-Spring (W-S) rice crop has been harvested in the Mekong River Delta (the most important exportable rice crop), rice prices continue to soar due to high demand from rice exporters. According to Vietnam Food Association (Vietfood), many rice exporters are facing losses as domestic rice prices are much higher than signed export prices. Rice export to China via border makes the domestic rice supplies even tighter.

To deal with the problem, Vinafood advised its members not to sign any new rice export contracts for delivery in March - June period. The Association also has urged the Government of Vietnam and relevant ministries including the Ministry of Trade, Ministry of Finance, Customs Departments and Tax Department to implement strict monitoring measures on rice traded to China.

Vietnam's rice exporters have signed contracts of more than 2.0 million metric ton to be delivered in the first six months of 2004.

### **Exports**:

The following are reported rice exports from Feb. 28 to Mar. 05, 2004

| Week ending | Quantity | 4-WK Avg. | Year to date | Year ago |
|-------------|----------|-----------|--------------|----------|
| Feb. 13     | 53,100   | 26,913    | 107,650      | 202,150  |
| Feb. 20     | 57,350   | 38,400    | 165,000      | 253,300  |
| Feb. 27     | 36,100   | 43,988    | 201,100      | 330,150  |
| Mar. 05     | 68,200*  | 53,687    | 269,300      | 445,000  |

<sup>\*</sup> Not including a quantity of informal cross border trade with China which is considered as local trade

End of Report